



## Our Customers Have a Say

“During the development stage we felt as if you were a team member, not just an outside company.”

Working with ecoaststudios was an extreme pleasure. Michael & his team of programmers were able to implement what our company envisioned, and complete the project within the deadline. They were all extremely responsive with communication, and flexible to discuss the project through-out the morning, day, night & weekends. I will look forward to utilizing ecoaststudios in future projects.

**Gregory Cain**  
**Engineering Project Manager**  
**Comcast Spotlight – Baltimore/Washington**

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We want you to know that we are very pleased with the quality of service your company provides. We sincerely appreciate your responsiveness and the way you conduct business. We have recommended ecoaststudios to others because of our satisfaction with your service. We look forward to doing business with you for years to come.

**Erhan Kuran**  
**President**  
**Vanns Spices, LTD**  
**Baltimore, MD**

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With ecoaststudios we got a lot of value for the dollar. During the development stage we felt as if you were a team member, not just an outside company. You cared about our project just as much as we did, and the end product showed. We have received numerous unsolicited compliments on our new site, and our lead generation and conversion rate has increased dramatically. I will enthusiastically recommend you to anyone (except for my competition).

**Josh Dowlut**  
**President**  
**Federal Fidelity Mortgage Corp.**  
**Baltimore, MD**

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ecoaststudios did an excellent job from beginning to end. I had looked at the work of various designers and hired ecoast because the sites designed by them immediately stood out. The construction of my site was done efficiently and with SEO expertise. The results exceeded my expectations. Thank you ecoaststudios!

**Erin O'Shea**  
**Managing Director**  
**Big Fish Strategy**  
**Baltimore, MD**

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Thanks so much for being so patient with me throughout this process. I appreciate all the time you took to go over things with me and helping me with all the quirky things that came up.

**Tori L. Scheuerman**  
**Information Technology Support Technician**  
**RJP & Associates, Inc**  
**Hunt Valley, MD**

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You have been a pleasure to work with and I greatly appreciate your honesty and professionalism.

**Janette Brin**  
**Publisher and Founding Editor**  
**POSH Magazine**  
**Baltimore, MD**

I am writing this letter to tell you that we here at Wells Discount Liquors are most satisfied with our new (and improved) website. Our satisfaction is directly related to the hard work and dedication Michael Roth put into the project, offering his years of experience, knowledge of the industry, and most importantly, his good common sense.

Michael made this whole process easy for us, not only did he build our website but also gave us tools to change content when required, add more of our inventory on line, open email to allow our staff to communicate to our customers, build a newsletter component, and a means to monitor the success of our site. As a result we have more customers than ever accessing the site on a regular basis, searching for products, reading our blog (Michael's idea), writing to our consultants, and looking for sales and news. Michael also hosts our site which made it easy for us.

We hardily endorse Michael Roth and ecoaststudios as your choice for web solutions. If you have any questions or wish to talk to me about our website and working with Michael Roth, please feel free to contact me at 410-435-2700.

**Joe Roach**  
**Controller**  
**Wells Discount Liquors**  
**Baltimore, MD**

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You rock. I just want to thank you for all of your hard work (I do recognize the extra mile you go for my little, small club) and I really respect the effort you put into it. You treat us (the small fish) just as well as you do your big fish (Fitness First).

**Rachelle Fletcher**  
**Owner**  
**Anytime Fitness**  
**Vienna, VA & Brunswick, MD**

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ecoaststudios did such a professional job on my first web project, I had them do another. And again the service and design were top notch. I'm looking forward to doing another project soon.

**Steven Barke**  
**Pinch Pal**  
**Silver Spring, MD**

After a few futile attempts to find somebody who could put together a clean, effective upscale-looking website that incorporated my 20 locations with proper links in a non-crowded presentation, I found Michael Roth. In a world where many people purport to be Web Designers, Michael stands out. While many people know the designing element of web sites, they are not computer experts.... Michael excels in both. He has put together a website for our company that not only accomplishes the above, but he has demonstrated his expertise in the "behind-the-scenes" areas e.g. the 'magnets' that catch the search engines and create massive amounts of sales leads, the 'coding' that optimizes the quick response that users get when they access even the fanciest pages, and the 'database' elements that capture potential clients' info and their interests.

When I considered hiring a big firm, I realized that I'd see a much higher price and the site would be produced by apprentices that report to salespeople. With Michael, I get his own expertise, and I get his lower pricing. He's valued me - the client - and hasn't overcharged us in any way. He's been extremely responsive and full of ideas, recommendations and direction. I don't even get billed for last minute changes!

**Peter Harvey**  
**President**  
**Fitness First Health Clubs**  
**MD, VA, DC & FL**

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Saying that Ecoast Studios is great, professional and delivers what they say is just not enough of a statement which The A Team would use to describe how we feel about Ecoast Studios. Ecoast does a lot more and you feel it and experience it all through the process of the development in getting a website finished. Michael's attention to detail is second to none and when you add the amount of honest care and reality based decisions that he and his team makes, there just is no other company out there that can compete with that. To date we have had Ecoast Studios develop two websites which have continuously held the top ten ranking for the last 4 years and we have recently contracted them to do another site. We are not just pleased with Ecoast, we are excited to have them do our work. Thank you Michael and everyone at Ecoast Studios for caring about what you do!

**Steven Klein, President**  
**Klein's Team, Inc T/A The A Team**  
**Rockville, MD**

My company now has a brand and a face based upon the web site ecoaststudios created; and, my company is celebrated in the world of search engine results, which translates directly into company revenue. They were creative & knowledgeable, high quality and on schedule, and are always there when I need them, be it modifications or questions.

**Joanne Faille**  
**President**  
**Blackbird Technical Staffing**  
**Beverly, MA**

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I appreciate the fact that you're not a pain in the ass Prima Donna like most IT guys.

**Michael Shacklette**  
**President**  
**The Michael Group**  
**Baltimore, MD**

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Michael, I will truly miss working with you. I really lucked out hiring you. I have had so many complements on our website and I think we have gotten into a good groove on working together. I will be head of marketing for a much larger company with a much larger budget so I am hoping that I have the opportunity to give you some business.

**Fiona Coats, Ph.D.**  
**Vice President, Business Development**  
**Marligen Biosciences, Inc.**  
**Ijamsville, MD**

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Ecoaststudios has been an extremely valuable resource in helping me bring my business to life. They have provided me with an amazing looking website, which is very user friendly, and they have catered to my every request. I recommend them highly.

**Lauren Shapiro**  
**Founder & CEO**  
**J-Sitter.com**